



Buccaneer Region Board of Directors Meeting April 5, 2021—Go-To-Meeting

Present with GTM: Don Johnson, Bill Dennis, Chris Ronson, Harvey Lewis, Larry Morgan (late), Mark Eversoll, Bob Horansky, Kenny Lee, Karen Kern, Michele Eversoll, Jack Abbott, Nona Heinzen and Bob DeLoatch

Absent: Ron Ogletree and Tom Neubeck

Call to order: 7:05 pm, Don Johnson

JAX SOLO- Tom wasn't able to be with us due to family vacation but he did send his report. Don presented the report in his stead. The Jax update is that their 1st event was on Feb 7 and it sold out with 80 drivers (20 of those were Novice!). The push to find new drivers that they started last year looks to be continuing in 2021. They will only be hosting 8 events this year as Amelia has limited them to only having 6 events at their site.

Their 2nd event will be held at the FIRM on April 10 and they have 125 drivers signed up. The forecast for the year looks good. They are looking to bring in more new drivers this year. They are hosting the Florida Autocross Championship this year in November at the FIRM.

Don gave the account balances.

Tom had told Don via phone that he had made no progress on obtaining additional sites.

SAV SOLO- Kenny said that since the last meeting they had hosted a safety assessment event in February and their first 2021 event. They had 65 drivers for the first event and netted \$1,061.59.

Kenny said that the Hutchinson site has agreed to rent the unused portion of the paddock to them. The Savannah Convention Center expansion project equipment storage area hasn't started yet. They will continue to use the full paddock as much as possible. They will have seven events at Hutchinson and three events at Roebling Road for the 2021 championship year.

Don asked if Kenny has reached out about the site that Mark forwarded after last meeting. The site is the old Liberty County airport, near Walthourville, behind the Georgia State Patrol. Kenny said he had not but would.

Don thanked Kenny for all of his efforts.

TRACK MANAGER REPORT- Jack said that since our last board meeting, they have been busy painting, cutting trees and limbs and have added asphalt millings to front paddock area. He said that they have had a lot of rain, too. During their WERA event they had over 2 inches of rain so everything was flooded in the infield. They had to go back and asphalt the edges of the turns and the low spots in the infield roads. Just about all of the days are booked for April with events or Test and Tunes.

Jack gave bank balances. He said Karen has added verbiage to the website about donating to the repaving project and they have been checking into enabling online repaving donations and hope to have that up and running very soon. He said there had been a lot of interest in donations and he wants to make it as easy as possible without spending too much in fees along the way. But, overall, he is optimistic that they will reach our goals.

Don asked if there were any questions and there were none.

Don then presented the Balance Sheet and Profit and Loss provided to Don and Michele. He then moved on to the Treasurer's report. Michele then said she had a question for Jack and Nona. She asked if there was a way to show the garage revenue. Nona replied that there was if she did a separate report. Nona said "as you know, it's under other income that aggravates you that I don't know how to fix. We have a lot of services that we offer under other income." Michele said, "I think I sent you directions on how to do that—like you could pull it out as a separate line item." Nona said she did not recall being sent instructions but that she would get the numbers together. Michele said that she felt it would be more transparent as separate items. Nona told Michele that she was welcome to come in and do it. Michele said she felt that Nona should be able to do it. She said she would resend the instructions. Don stated that he understood Michele to say that she had sent instructions previously to Nona regarding the Garages as a separate line item but that she would re-send it and that if there were any questions Nona would contact Michele.

Don then moved on to the Treasurers Report.

TREASURER'S REPORT- Don then presented the P&L comparison from Michele for 2020 vs 2021. Michele stated that in reviewing Don's information, Don had more information than Michele as she didn't have the sanction fees. She said she could pull the information from the invoice from the SCCA site. She should be able to put those numbers in and make sure her and Don's numbers match. The other piece that she doesn't have is Don's credit card charges. Bill had a question about the Drivers School money. Bill said he sees \$ 1465 as net income for the Drivers School—is this our half or the total? Don said that is the total. So in terms of the money, this is basically a break-even. Michele said it will only get worse as she gets all of the numbers. She said she believes that SEDIV will end up owing us money. Bill then suggested we revisit this at the next board meeting. Don asked if there were any other questions. There were none. Don thanked Michele.

RACE CHAIR REPORT-

Driver School/SARRC- Don said that overall, he had received mostly positive remarks regarding the event. Jim Creighton suggested that next year might be a good weekend to have a double SARRC. It would be a 4-day event—Thurs-Sun. Don said he would pitch that a little later down the road for discussion. He said Bill had some ideas about including NASA also. Bob Horansky said the problem with NASA is that being able to get an SCCA sanction will be slim to none. Bill said he had an opinion about the four-day event. He doesn't think it will be feasible. He stated that he hasn't had any discussion with NASA about any of it. He believes that we should at least talk to NASA/SCCA because they are two separate markets—HPDE vs road racing. He said the 4-day event as a school and double SARRC won't work. Don said he just wanted to throw it out for later discussion.

Bill said he has a comment—we have to make a decision before midyear about the 2022 Drivers school. I want to make an agenda item for the board to make a decision at the next BOD meeting so that Don doesn't have to make the decision on his own—that he's got the backing of the Board- when he goes to Atlanta. Don said he agreed.

Harvey asked what would benefit the region more? if we could let the SEDIV run the Drivers school and charge them rent? Don said the agreement with SEDIV was to split the cost/loss. Bob said he doubted that SEDIV will

agree to carrying the Drivers school solely. Bill said that he was ok with that. That is why we need to discuss and make a decision on what we are going to do at the next meeting.

Jim Stark- Bill said we are in good shape as far as the Jim Stark goes. We have the sanction, etc. As of right now, there are 70 entrants and we are 3 weeks out from the event. He's expecting 80-100 entries at event time. He believes that Jack will need to recruit workers. He said there was a shortfall in registration, tech and timing but we are covered for this event. Jack said that he has the workers on standby. The schedule is in place. There will be no Drivers meeting. In its stead will be a letter. A couple of things to note: It is stated that COVID guidelines are still in place. A new requirement is that workers need to bring their own coolers. Bill asked if anyone had any questions for him. There were none. Bill turned the meeting back over to Don.

Volunteer Recruitment—Don said he had two trainees in T&S for the SARRC; Dan Dodson and Arved Grass. He said in Tech we have one new local individual who will be training. Don asked that the chiefs for each section to recruit people. He said that would go a long way.

Track Re-Paving status- Jack said he has checked with Bob Barnard and Bob is still on board for our re-paving project beginning May 2022. Don thanked him for that.

Summer Haze- Bill wants to make a proposal regarding the Summer Haze to consider and have an open discussion about partnering with another group/region to co-host. The benefit for the other group/region is income that they wouldn't otherwise have; the benefit for us is workers. What this means is that we share expenses, income, workers etc. Jack said he thought it was a good idea but that time of year is a hard time to book. Jack said he could reach out to some groups to see what their thoughts are. Bob Horansky agreed that it was a good idea and that we should start with Florida regions since they are used to the heat. Bob DeLoatch asked how partnering with another region would help us with workers. Bill replied that it's in the 'art of the deal'. He said it was in the contract. If the other region commits to the contract, we control the sanction. If they put the right number of people in, they get the money out. He said he would not bother talking to Florida and Atlanta because they don't need us. He would talk to Central Carolina and South Carolina. Bob Horansky said you could put teeth in the contract by stipulating that if they don't provide the workers, the workers will be hired and they will pay for them. Bill said we are six months out and it's time to make decisions by the next BOD meetings. Bill stated that he had already begun negotiating for the track event. Harvey asked if we are assuming that the Summer Haze is going to be a loss with the track event? Would it be better if we have to hire the staff that we need for it rather than giving half of the profits away to another region? Bill said he would welcome a cost analysis from Harvey or Michele. Bill said that there are no additional workers required since the track event is scheduled within the SARRC racing. However; there is a caveat to that if you pick up someone's travel expenses. The track event is an additional run group, not additional staffing. Bill believes that it will be a success. The benefit with asking another group/region is that it will generate the worker base that Buccaneer doesn't have. Bill said he didn't know if everyone knows how hard Don has been working to recruit.

NEW BUSINESS:

Next Meeting: Don said two months out will be June 7 for our next meeting. He will send that out to everyone for discussion. Larry motioned to adjourn and Mark seconded the motion. Meeting adjourned at 7:55 pm